



VIETNAM DATACOMMUNICATION COMPANY

The partner with your future



1. Overview

- VDC founded 1989, member of Vietnam Posts & Telecommunications Group (VNPT).
- VNPT is one of the 5 biggest groups in Viet Nam, 2009 turn-over ~ 4.3 billion USD, 2010 expectation turn-over ~ 5.4 billion USD.
- VDC is the leading company of VNPT in Internet, datacommunication and information technology, 2009 turn-over ~ 60 million USD, 2010 expectation turn-over ~ 350 million USD.
- ISO 9001-2000, CMMI - 3.

2. Products and Services

- Internet Services: Mega VNN, Direct Internet, WiMAX, ...
- Data Communication Services: VPN/VNN, Frame Relay, Teleprinting.
- Web services: VNN Web hosting, VNN Telehosting, Dedicated VNN fastest, Domain Name.
- Email Services: Mail plus, Mail offline, Mail hosting.
- Voice Services: VoIP termination, International calling, Mega voice home, Mega voice business, Smart call.
- Value - added Services: on Mega VNN network, on Mobilefone.

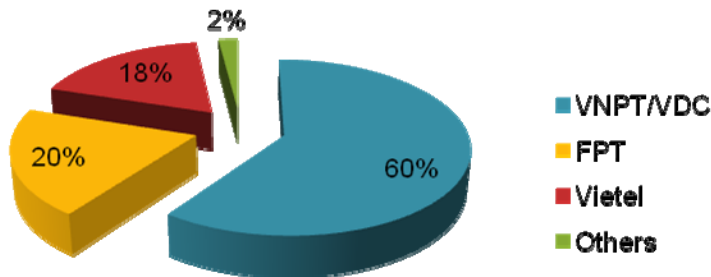
2. Products and Services (cont)

- Information Technology: Enterprise management solutions; ISO 2007 standard IT solution consultancy, designing, monitoring and building up services; Solutions in network security; Software Development; IT training.
- Other Services: Consultancy - Training; Online Advertisement.

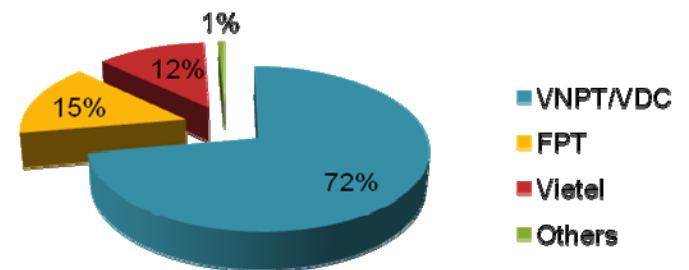
3. Market share and Sale System

- VDC is the largest ISP and IXP in Viet Nam (>55% market share).
- VDC is No1 Data service provider in Viet Nam (>80% market share).

2008 ADSL Market Share



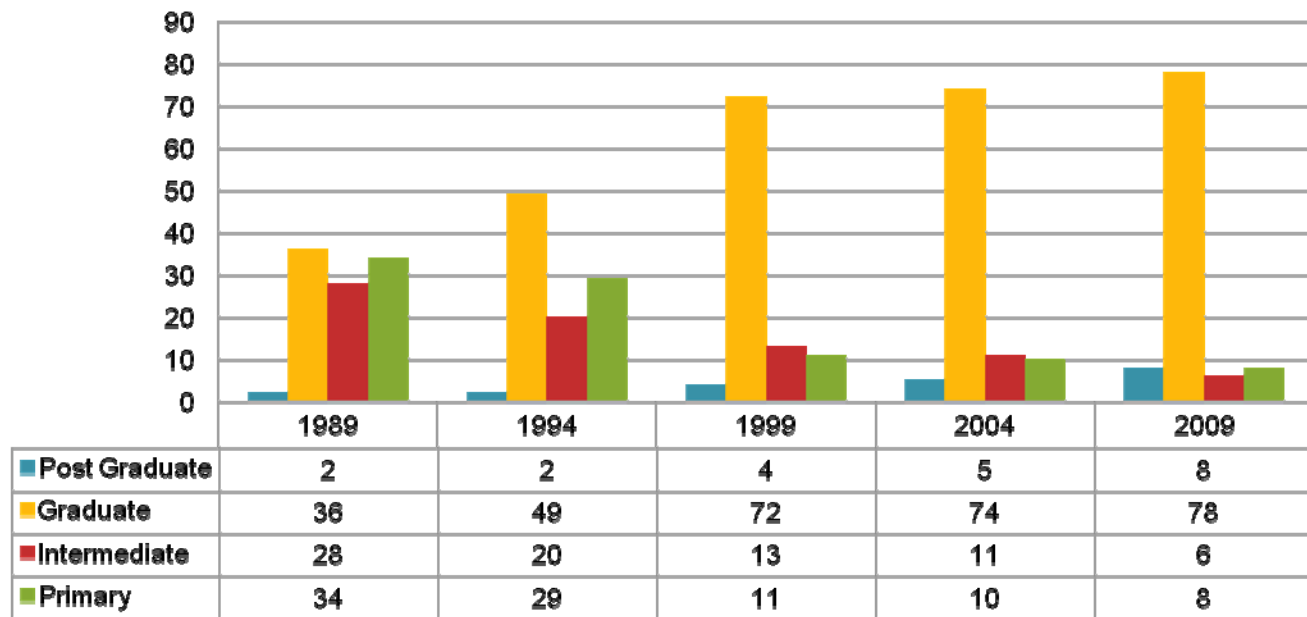
2009 ADSL Market Share



- Sale system in 63/63 provinces and cities.

4. Human resource

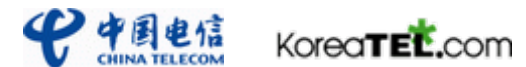
- More than 1200 staffs. Huge number of software engineer.
- Professional experience and enthusiasm.
- Certificates issued by Cisco, Oracle, Microsoft, Sun, HP, IBM, ...



5. Customers and Partners

Customers: Governmental Agencies, Financial and Banking, Training and Education, and Other

Partners: Solutions and Services Partner



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6. Advantages

- Qualified Human Resource
- Wide and professional Sale Network in 64 provinces Vietnam
- VDC-VNPT is big name in Vietnam

We are looking for opportunities for co-operation in

- Software Outsourcing
- Sale ICT products and services in Vietnam
- Be the partner in Vietnam and Southeast Asia

Thank you!

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